

Product Retirement Notice

PRN #012015-001

January 30, 2015

Joerns Healthcare Announces End of Life Plan for Healthcare Bed Finish Option

This notice serves as formal communication of Joerns Healthcare, Inc.'s intent to initiate the Limited Retirement Mode (LRM) notification for the following products and all related configurations and packages. Limited Retirement Mode is a public statement by Joerns that we will no longer manufacture, develop or release updates or enhancements for these products. The following product(s) are affected:

- UltraCare® full electric bed, model UCXT in Raven Brown Finish
- EasyCare® full electric bed, model ECS in Raven Brown Finish
- Care100 full electric bed, model ECC in Raven Brown Finish

This retirement notice attempts to identify all SKUs affected by the discontinuation of the UCXT, EasyCare, and Care100 frame systems in Raven Brown. It is possible that some part numbers were missed in the list provided. Joerns reserves the right to include omitted SKUs if they are related to the products listed above, even if the SKU is not specifically listed in the notice. Those omitted SKUs are subject to the terms specified within this document. If you are unsure of a specific SKU, please contact your Joerns representative for clarification.

Products:

Product Name	SKU	Description
UCXT fully electric bed	UCXTBED + BRN	7.00"-30" hi/lo range; 76-80" L; 35" W; RLO/RAH; SWL 500 lbs.; in Raven Brown
EasyCare fully electric bed	ECSBED + BRN	7.00"-30" hi/lo range; 76-80" L; 35" W; RLO/RAH; SWL 500 lbs.; in Raven Brown
Care100 fully electric bed	ECCBED + BRN	8.75"-26" hi/lo range; 80" L; 35" W; RLO/RAH; SWL 450 lbs.; in Raven Brown
Table Top Adapter Kit	T8TAK	Table Top Adapter Kit for Akin products

Recommended Replacement Products:

Current SKU	New SKU	Description
UCXTBED + BRN	UCXTBED + SFT	7.00"-30" hi/lo range; 76-80" L; 35" W; RLO/RAH; SWL 500 lbs.; in Soft Tone
ECSBED + BRN	ECSBED + SFT	7.00"-30" hi/lo range; 76-80" L; 35" W; RLO/RAH; SWL 500 lbs.; in Soft Tone
ECCBED + BRN	ECCBED + SFT	8.75"-26" hi/lo range; 80" L; 35" W; RLO/RAH; SWL 450 lbs.; in Soft Tone
T8TAK	Akin	Table Top Adapter Kit in Black

*Contact your Joerns representative to discuss replacement options that would best fit your requirements.

Regions Affected:

- Asia Pacific (AP) Europe, Middle East, Africa (EMEA)
 Latin America (LA) North America (NA)

Channels Affected:

- Acute (AC) Veterans Affairs (VA)
 Post Acute (PA) Home Care (HC)

Reason for Retirement:

Joerns Recovercare current healthcare bed frame portfolio in Soft Tone finish represents the preferred finish requested by customers and consistent with the leading care environments.

Price Increase:

Understanding it can be difficult to switch to a new product, Joerns Recovercare is pleased to announce all current bed systems and accessories will continue to be available in a Soft Tone finish at comparable pricing. Joerns Recovercare will continue to supply spares in the Raven Brown finish but will no longer be offering Raven Brown as an available

frame color after March 31, 2014 {Spares availability is based on currently supported healthcare bed frames}.

Timeline of Events:

Active Retirement Mode	Joerns will no longer manufacture the noted frame SKUs after this date.	3/31/2015
Limited Retirement Mode	Joerns will no longer sell the noted frame SKUs after this date.	3/31/2015

Service and Warranty:

Joerns will maintain our commitment to our customers by supporting and servicing discontinued product at all domestic service centers throughout the life of all warranties in place, as long as the required parts are commercially available. Service parts will remain in inventory for seven years after the final sale date of discontinued products when an end of service announcement is released.

Contact:

Joerns Healthcare is committed to providing you with a superior level of customer service. Please contact your Joerns representative for additional information regarding this communication.

All official End of Life notifications and phase information is posted on the support area of our website at: <http://www.joerns.com>.

Definition of Terms:

Last Time Buy

Last Time Buy (LTB) is advanced notification to Joerns customers and partners that Joerns intends to start the end of life process. The duration of this phase is variable and depends on numerous factors including material availability, Joerns and channel inventory and end user demand. Last Time Buy is informational only; products in this phase are active.

Active Retirement Mode

Active Retirement Mode (ARM) is a statement by the company that it is no longer actively manufacturing or selling the product. Products in ARM are removed from all price lists and marketing collateral.

Limited Retirement Mode

Limited Retirement Mode (LRM) is a statement by the company that it will no longer manufacture or develop enhancements for these products. Depending on inventory, technical capability, and customer demand Joerns will continue to offer support agreements on products in LRM. LRM is a discretionary phase in the product lifecycle process.

End of Support

End of Support (EOS) is a statement that the company no longer offers support for the product, and all remaining unique inventory or materials will be removed.